

Peace Youth <alienyooth@mac.com>

To: Bob Stevenson <mean1bob@gmail.com>, Sandi Stepp <footstepps@verizon.net>, Vera Alamillo <Alamillo.Vam@verizon.net>, Gary London <modeltbarn@gmail.com>, Dave Miller <cbtrainguy@yahoo.com>

Cc: Kristina London <hafflingermax@gmail.com>, Marisa Stepp <Ris3397@gmail.com>, Dale Larson <dmlarson2@verizon.net>
Rock Climbing Wall Update for Pumpkin Fest I & II

October 10, 2013 11:44 AM



Wall comes down; spiders climb up?

Pacific Camps' Rock Climbing Wall update...

I just got off the phone with John Rudd from Pacific Camps. He said he spoke with his bosses, and they say wear and tear on their equipment have forced them to charge \$300 for set-up & 3 hours of manning it, plus \$100/hr additional = \$500 for our 5-hour day on 10/19... Plus, double that to have it at our Pumpkin Fest again on 10/26 = \$1000...

I was terribly surprised. Shocked.

They would knock off \$100 on account of using it for 2 days = \$900 for 2 days (10/19 & 10/26).

...And this would NOT be the Rock Climbing Wall, after all (as their Newbury Park site is "using it"). It would be their Spider (pictured)- for \$900.

I told him that amount of money would count us out. I went on to ask if they could apply the \$100 off for the one day (10/19) - bringing a one day charge to \$400? Maybe we could get some donors to help offset the \$400 charge for one day - plus, we could charge \$1 per person, plus we'd then have to take out of our funds raised any additional amount to meet the balance (if there is any balance left to pay).

He's going to take my proposal to his bosses and get back to me, hopefully later today...

Q: Do we even wish to try & pursue my "proposal" on our end - i.e., solicit donors & pay the rest out of tickets/funds raised (if necessary) in order to come with the \$400 for the Spider Climb?

- Mike

Peace Youth <alienyooth@mac.com>

To: Sandra Stepp <footstepps@verizon.net>

Cc: Bob Stevenson <mean1bob@gmail.com>, Vera Alamillo <Alamillo.Vam@verizon.net>, Gary London <modeltbarn@gmail.com>, Dave Miller <cbtrainguy@yahoo.com>, Kristina London <haflingermax@gmail.com>, Marisa Stepp <Ris3397@gmail.com>, Dale Larson <dmlarson2@verizon.net>

Re: Rock Climbing Wall Update for Pumpkin Fest I & II

On Oct 10, 2013, at 4:05 PM, Mike Schultze wrote:

Just for comparison, I went online and checked with about 10 other rental places (some local, some not). We won't find a deal (for a rock wall) for anything near what we would be paying for this Spider Tower (none of the other places had an actual "Spider Tower" for comparison). For instance, the lowest for a 4 hour rock rental is \$700+. And the numbers can go up to \$1100 for about 4 hours.

We would be getting the Spider Tower from Pacific Camps for one day at \$400 - and that's for 5 HOURS (10am-3pm). So, even though they are charging a lot this year (compared to free last year), they are still willing to keep the price down to about 50% of the competition out there or better.

When they originally quoted me \$75 I thought that was pretty cheap and wondered if that was going to end up being \$75/hr. Well, \$75/hr for 5 hours does work out to a little less than \$400. But most places charge \$300 minimum (plus travel) then start adding \$100 or on to every hour there. So, by that formula we would be paying about \$700-\$800 (plus travel costs) if we tried going somewhere else to rent a rock wall.

Having comparison shopped, I don't feel as bad about what Pacific Camps wants to charge us. But it is still a shock compared to free (last year).

I'm inclined to want to go for it and accept Pacific Camps' offer, because that Spider Climbing Tower is also a draw for everything else we have going on. It is highly visible and acts like a sort of magnet to our event.

Thanks, Sandi, for your input. Vera also responded and voted no on renting the Spider at that price (although that was before my comparison shopping).

What do the rest of you think? Should we go for it and rent the Spider for a day at \$400? Oh, yes, when John from Pacific Camps called me back he said we could rent the Tower for the 2 days (Oct 19 & 26) for a total of \$600. So, that would be the equivalent of \$300/day (5-hour days). That is a very good deal by way of comparison, but do we want to go THAT far out on a limb (\$600 for both Saturdays)? We've been saying that if we had to prioritize one day over the other it would be Oct 19.

Q: Do we go with \$400 for one day?

Q: Do we go with \$600 for both days?

Q: Do we forego any climbing attraction altogether and hold on to the money?

Your quick response is appreciated as the climbing attraction is a plus for our advertising - which we have to get out, like, right now around town. So, I either leave it in our ads or remove it.

Thanks!

Mike

On Oct 10, 2013, at 2:20 PM, Sandra Stepp <footstepps@verizon.net> wrote:

[hhhmmmm..... seems expensive, and there is no way we will re-cooperate those funds at \\$1.00 each \(we would need to charge more\). We would have to be willing to take this on as an added expense I think. As this is an outreach to the community, how much have we budgeted to spend for such? Keeping in mind that it may be an expense and not a revenue generating thing.](#)

[Just my thoughts.....](#)

Sandi